INSURANCE LICENSING SERVICES OF AMERICA

SURPLUS LINES COMPLIANCE

THE NON-ADMITTED MARKET IS BOOMING

Surplus lines insurance has seen rapid growth since 2016, a trend industry analysts predict will continue, with the market reaching nearly \$126 billion by 2027. As premiums and premium taxes increase in volume, the need for a robust compliance process has never been greater.

ILSA SURPLUS LINES COMPLIANCE

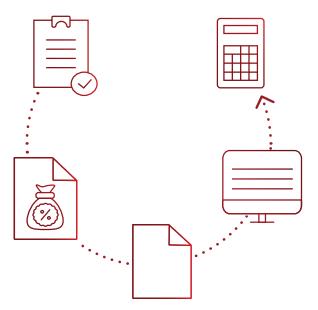
ILSA's best-in-class online tools enable brokers to manage their surplus lines policies efficiently, and our concierge service provides end-to-end support for brokers as well as a single source for compliance information.

POLICY FILINGS

We allow brokers to submit the information regulators need as they bind policies. Our experts ensure that all information is complete and correct before submitting filings on clients' behalf.

PREMIUM TAX REPORTS

ILSA offers solutions for each step of this process: creating payment accounts, applying the Home State Rule, and calculating and paying premium taxes.



ZERO REPORTS

ILSA tracks where and when zero reports are due and then files them on behalf of licensees who have not submitted surplus lines policies to ILSA during the reporting period. No action is required from the licensed broker.

CATT SURPLUS LINES CALCULATOR & TAX TOOL ©

SLIC users have free access to this one-stop resource for surplus lines compliance information, including: premium tax and stamping fees; state stamps; state-specific rules, processes, and forms; eligible insurer and export lists; and compliance calendars.

SURPLUS LINES INDUSTRY CONNECTION (SLIC) ©

This secure, online portal allows clients to upload policy information and related documents directly to ILSA for processing. Brokers have 24/7 access to all past policy filings and tax reports and can monitor the progress of current projects.



SURPLUS LINES COMPLIANCE

HERE'S WHY IT MAKES BUSINESS SENSE

INCREASES PRODUCTIVITY – Enable brokers to work faster and more accurately, driving greater profits and improving the customer experience.

REDUCES PROCESSING DELAYS AND REGULATORY PENALTIES – Ensure that information and calculations follow state rules and submit filings and reports at the proper time in the approved manner.

IMPROVES PROFITABILITY – Avoid over and underpayment of premium taxes and free brokers to focus on writing new business.

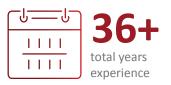
MAINTAINS DATA INTEGRITY AND ACCURACY – ILSA provides secure storage and 24/7 access for policy, filing, and report information in the event of an audit.

ILSA BUSINESS SOLUTIONS

When you delegate essential compliance tasks to ILSA, you'll have peace of mind that your obligations are being met, freeing you to focus on your growing business.

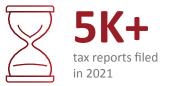
CORPORATE COMPLIANCE REVIEWS SURPLUS LINES COMPLIANCE COMPLIANCE

EXPERIENCE YOU CAN COUNT ON



19K+
surplus lines policies
filed in 2021







visit us: ilsainc.com email us: ilsa@ilsainc.com call us: 254.729.8002

