

Direct bill commission processing

Free up your accounting teams' capacity with technology and human expertise

Common challenges

Insurance agencies struggle to manage commission statements from multiple carriers due to the high volume and complexity that varies from carrier to carrier. An agency may work with hundreds of carrier partners, processing thousands of statements each month. Approximately 75% of these statements are entered in various unique PDF formats, making data extraction, analysis, and processing of these statements extremely challenging, leading to:



Increased operational costs

Inability for agencies to keep up with and integrate carriers' latest technology leads to overwhelming complexity and manual work, consuming hundreds of hours.



Reduced cash flow

Focusing valuable resources on low-impact tasks limits the ability to drive business development, restricting new revenue streams.



Decreased employee satisfaction

PDF conversion tools are often not able to capture all data correctly, increasing the risk of errors in payment tracking and reconciliation.

4,000+

hours spent on entry monthly

~75%

of statements are PDFs

13,000+

unique formats

Why does it matter?

As agencies face a talent crisis in the insurance industry, relying solely on internal teams for the end-to-end process can be costly and difficult to sustain. While some are turning to InsurTech solutions, neither of these approaches provides a complete solution that fully address their needs. Many are partnering with BPO providers to help with parts of this process, but this approach often lacks human intervention in key areas like quality assurance, oversight, data validation, and error resolution.

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The ReSource Pro difference

Free up the capacity of your accounting teams by automating your direct bill commission process. Experience the ReSource Pro difference with Direct Bill Complete, an end-to-end solution that leverages AI, technology, and human expertise uniquely tailored to your specific needs and workflow. Advanced technology and expert oversight resolves 95% of transactions without client intervention, leading to more than 20%-50% of cost reduction from day one compared to alternative models, and even greater savings when compared to proprietary “in-house” solutions.



ReSource Pro vs. market alternatives

New market entrants who aim to address this issue often offer tech-only solutions that fail to effectively manage complex cases and resolve discrepancies. As one of our clients put it, **“We appreciate the technology that other solutions offer, but we are still left with a significant number of unresolved discrepancies. We know ReSource Pro can handle them all, and we see tremendous long-term value in partnering with ReSource Pro for end-to-end direct bill processing.”**

65%+

automated end-to-end process

20-65%

expected cost reduction from comparable alternatives

95%

transaction match without agency's involvement

Beyond accounting

The ReSource Pro difference goes beyond accounting, as our end-to-end solutions save insurance agencies time and money through better allocation and use of people, processes, and technologies. We've expanded our services by providing even more comprehensive capabilities, including system administration, data reporting and conversion, automation, carrier password management, and more.

What's next

Our ReSource Pro team is continuously enhancing the tool's automation capabilities to save you time and money while maintaining a strong focus on accuracy. New features are also being developed, including advanced analytics and dashboards, which will provide full visibility into your direct bill revenue and enhance the decision-making process.

For more information

visit us: resourcepro.com

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